



Why You Need Friends on Campus

~~It Takes a Village~~

~~I Get By With a Little Help~~

~~Friends in Low Places~~

~~Making Friends and Influencing Others~~

WASEFAA

Financial Aid Department's Responsibilities

- Administer Federal dollars on behalf of the institution according to law and regulations
- Provide funds to needy students
- Provide revenue for the institution
- Educate students and college personnel on the laws and regulations
- Partner with other departments



Reasons for Networking/Partnering and Educating

- Financial Aid Office is the institution's representative with the U.S. Department of Education
- Ensuring institutional compliance with all aspects of the law
- Institutional Liability – irrelevant as to who was in error



Reasons for Networking/Partnering and Educating (continued)

- Few people understand what we do and the complexity and the degree of difficulty associated with what we do
- Change our perception on campus
- Work Smarter ... Not Harder, Don't Reinvent the Wheel, all the clichés



Key Departments/Offices

- President's Office/CEO
- Enrollment Services – Admissions, Registrar's Office, etc...
- Business Office/Fiscal Department
- Information Systems/Technology
- Counseling/Advising
- Academic/Instruction



Key Departments/Offices (continued)

- Foundation/Development
- Institutional Research
- Athletics
- Any other department you have on your campus that has “a need to know”



Creating your Networks/Partnerships...

- Build strong working relationships
- Engage in dialogue
- Attend College events (social and sports)
- Volunteer for Committees
- Nurture your relationships and grow them into partnerships





Mercedes. Institutional Research. Likes long walks with her dogs, vegan tacos, and pretending she won't have four margaritas when we go out to celebrate the end of term.

Knows EVERYTHING about CIP and SOC codes. Can get me a list of graduates who started as first time students at our institution from ten years ago in about fifteen minutes.

Hates IPEDS as much as I do.

Laura. Loves the outdoors. Spends the weekends riding around the woods with her husband in their UTV. Will do pretty much anything for chocolate.

Responsible for the Clery Act Report. Gets a big thank you from our office every year.



Michelle. The only other Detroit Tigers fan in Idaho. Extremely excitable. LOVES helping students and pineapple upside down cake.

Works in the LC State Counseling Center. Deals with A LOT of SAP Appeals.

Why Educate?

- Satisfactory Academic Progress
- Repeat Courses
- Enrollment Confirmation/Attendance
- State Authorizations/Distance Ed
- R2T4 Calculations/Modules
- 12-Semester Pell Limit



Why Educate? (continued)

- IPEDS
- Net Price Calculator
- Fundraising
- Misrepresentation/Incorrect Reporting
- Consumer Information Page



How to Educate?

- Conduct presentations
- Hold workshops
- Develop training material for areas that impact financial aid
- Provide regulatory information to key individuals
- Get involved in campus committees
- Talk to colleagues



How to Educate? (continued)

- Control the information you want them to know
- Keep your boss informed on the new regulations – especially for support of training opportunities
- Keep regulations at your fingertips
- **ALWAYS** put students in the spotlight



It Works Both Ways!



Bender. Can tell the Institutional Research Office the number and amount of outside scholarships we disbursed last year. Can tell the Social Work Division the average loan debt for graduates for the last ten years. Can tell the Registrar's Office why its not necessarily a good idea to allow major changes mid-term. Might be a shady lawyer.

What happens now?

- Continue to maintain your networks/partnerships
- Expand your interactions to all staff
- Be Your Best – if you shine, so will your office/school/students
- ALWAYS put a student face on the reason for you do (or don't do) something



QUESTIONS AND DISCUSSION

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